

**STRICTLY PRIVATE AND CONFIDENTIAL
BY INTERNATIONAL COURIER TO**

Integrated Coating Services Co. Ltd
214, Ikwerre Road
Opp. RINC Petrol station
Port Harcourt
500271
Nigeria

23 April 2014

Dear Sirs

Paints and Coatings Manufacturers Nigeria plc ("PCMN") - Integrated Coating Services Co. Ltd ("ICS")

It has come to our attention that your company, ICS, has illegally represented itself to customers as being a legitimate supplier of International Paint Limited ("IPL") in Nigeria.

We have obtained copies of batch certificates which appear to have been produced by IPL (India), a sample of which is enclosed. These certificates were not issued with our consent, and our understanding is that they were fraudulently prepared and subsequently issued to companies who believe they are buying genuine IPL products. We hereby confirm there is only one company in Nigeria who is authorised to manufacture and distribute International Paint products, namely Paints and Coatings Manufacturers Nigeria plc. PCMN is IPL's sole registered licensee in Nigeria.

Any suggestion that ICS is associated in any way to IPL and the global AkzoNobel Group is therefore false and intentionally misleading to customers. IPL chooses its working partners with extreme care and has a strict code by which they must abide, as it is of vital importance to us that all our partners have the same commitment to quality and service that we have ourselves.

We take this behavior extremely seriously because it has a severe and damaging impact on our own customers and their experience with the global AkzoNobel Group, and consequently, on our economic interests.

As such, we formally request that you immediately cease and desist passing off ICS as an affiliated company of IPL. Should we find any further evidence of forgery or if you continue to act in this way, IPL reserves its rights to take any and all legal action available to it in relation to your actions.

Yours faithfully



Nigel Atkinson
Commercial Director
for and on behalf of
International Paint Limited

Enc.

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